

# **PROPINSIGHT**

A Detailed Property Analysis Report











### Price Insight

This section aims to show the detailed price of a project and split it into its various components including hidden ones. Various price trends are also shown in this section.



#### **Project Insight**

This section compares your project with similar projects in the locality on construction parameters like livability rating, safety rating, launch date, etc.





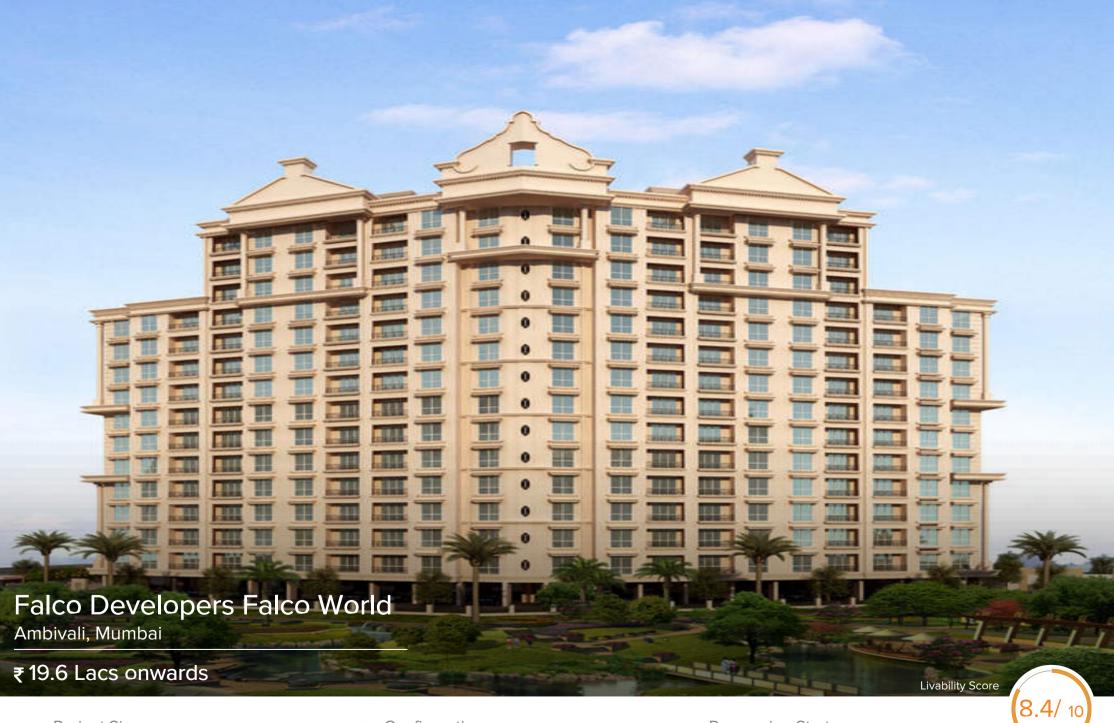
# **Builder Insight**

This section delves into the details about the builder and tries to give the user a perspective about the history of the builder as well as his current endeavours.

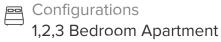


### Locality Info

This section aims to showcase various amenities viz. pre-schools, schools, parks, restaurants, hospitals and shopping complexes near a project.









# What is **PRICE INSIGHT?**



# **Pricing Comparison**

Comparison of detailed prices with various other similar projects



# **Pricing Trends**

Price appreciation and trends for the project as well as the locality



## Price versus Time to completion

An understanding of how the current project's prices are performing vis-a-vis other projects in the same locality

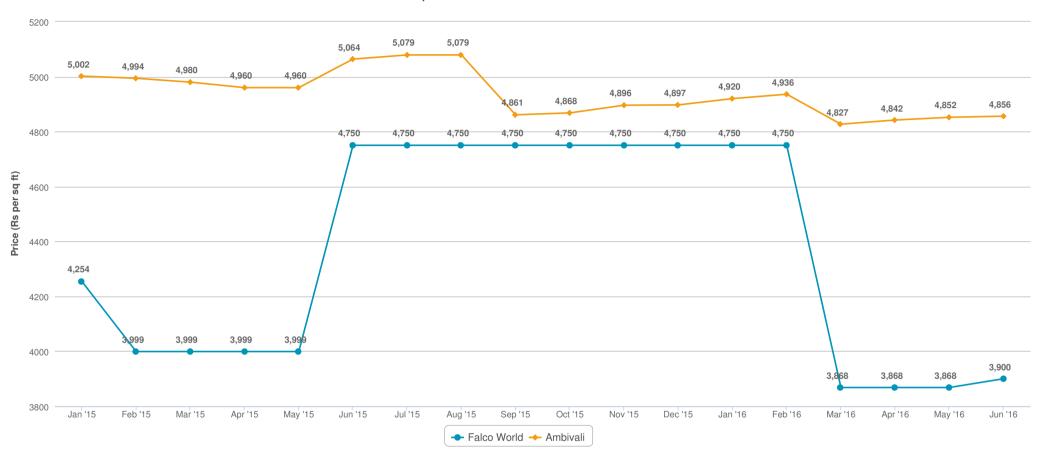


# **Demand Comparison**

An understanding of how the strong/weak is the demand of current project and the current locality vis-a-vis others

# Price Trend Of Falco Developers Falco World

# Falco Developers Falco World VS Ambivali, Mumbai



Property	/ Туре	1BHK+1T	2BHK+2T	ЗВНК+ЗТ
Area (	(sq.ft.)	460, 465, 486, 490, 495, 500, 525, 530, 560, 562, 575, 580, 590	730, 750, 755, 782	856, 920



# Price Comparison With Other Projects Similar To Falco Developers Falco World



Falco Developers Falco World Ambivali, Mumbai



Mehta Amrut Siddhi Titwala, Mumbai

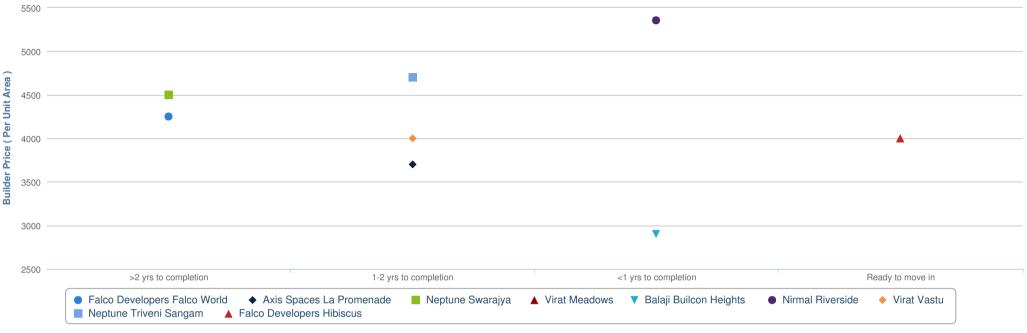


Falco Developers Marigold Titwala, Mumbai

Primary Purchase Price	4,250/sq.ft.	4,861/sq.ft.	4,000/sq.ft.
Advance Maintenance Charges (Month)	Rs. 24 (One time)	N.A.	N.A.
Car Parking Charges	N.A.	N.A.	N.A.
Power Backup Charges	N.A.	N.A.	N.A.
Club House Charges	N.A.	N.A.	N.A.

# Price Versus Time-To-Completion





Falco Developers Falco World's current price is Rs. 4250/sq. ft. and it is in Under Construction stage.

In comparison to locality, Falco Developers Falco World is underpriced by Rs. 956.35/sq. ft.

Highest price in the locality is for Nirmal Riverside at 5355/sq. ft. and it is in Under Construction stage.

Lowest price in the locality at Balaji Builcon Heights at 2900/sq. ft. and it is in Under Construction stage.

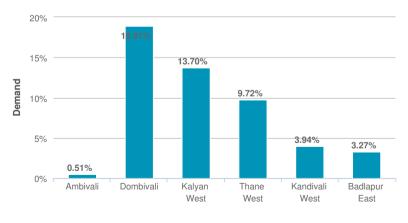


# Demand Comparison With Other Projects Similar To Falco Developers Falco World

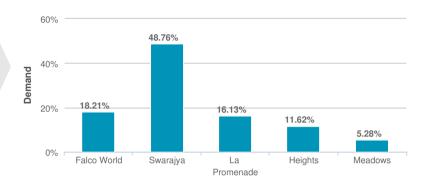
#### **Analysis**

- Falco World has 18.21 % demand amongst all projects in Mumbai.
- The highest demand 48.76% in Mumbai is for Swarajya.
- The lowest demand 5.28% in Mumbai is for Meadows

# Demand in popular localities of Mumbai



# Demand of projects in 5 km vicinity of Falco Developers Falco World



#### **Analysis**

- Ambivali has 0.51 % demand amongst all projects in Mumbai.
- The highest demand 18.91% in Mumbai is for Dombivali.
- The lowest demand 0.51% in Mumbai is for Ambivali





# PROJECT INSIGHT

Favorite project vis-a-vis similar others





## Basic Details Comparison

A comparison of various basic details of the project like livability rating, project land area, loading percentage, delay etc. with other similar projects



# Amenities Comparison

A comparison of various amenities of the project like Swimming Pool, Gymnasium, Intercom, 24X7 Security etc with other similar projects

# Falco Developers Falco World Comparison With Other Similar Projects



Falco Developers Falco World Ambivali, Mumbai



Mehta Amrut Siddhi Titwala, Mumbai



Falco Developers Marigold Titwala, Mumbai

Livability Rating*	8.4/10	8.3/10	8.0/10
Safety Rating*	N.A.	N.A.	N.A.
Builder	Falco Developers	Mehta	Falco Developers
Locality	Ambivali, Mumbai	Titwala, Mumbai	Titwala, Mumbai
Number of Towers	9	14	1
Project Land Area	50 Acres	3.5 Acres	5.5 Acres

<sup>\*</sup>Livability rating is calculated on the basis of Proptiger's proprietary rating algorithms, Know more \*Safety rating is provided on the basis of safety pin data



# Falco Developers Falco World Comparison With Other Similar Projects (Continued ...)



Falco Developers Falco World Ambivali, Mumbai



Mehta Amrut Siddhi Titwala, Mumbai



Falco Developers Marigold Titwala, Mumbai

Part of Township	No	No	No
Average Flats Per Floor	11.2	3.91	6
Loading Percentage	N.A.	N.A.	42.77%
Launch Date	Jan `12	Nov `12	Jul `13
Possession Date	Dec `18	Dec `18	Mar `17
Delay	29 month(s)	45 month(s)	9 month(s)



# Amenities Comparison Of Falco Developers Falco World With Other Similar Projects



Falco Developers Falco World Ambivali, Mumbai



Mehta Amrut Siddhi Titwala, Mumbai



Falco Developers Marigold Titwala, Mumbai

Swimming Pool	<u></u>	<u>~</u>	
Club House	*	4	•
Multipurpose Room			
Gymnasium	-4  10-	4  1-	-1  1-
Landscaped Gardens	<b>*</b>	<b>*</b>	<u> </u>

#### **Common Amenities**

Children's play area Intercom

Amenities not available in any project

Golf Course Maintenance Staff







#### **Builder Profile**

A detailed overview of builder including his past track record, number of years of operation, number of projects delivered etc.



# **Delivered Projects**

Info about top projects that have been delivered by builder in the past, their date of delivery etc.



# **Under-Construction Projects**

Info about top under-construction projects of the builder along with their price appreciation trends

### Overview Of Developer (Falco Developers)



Experience	N.A
Project Delivered	5
Ongoing Projects	2

Falco Developers is characterized by its entrepreneurial spirit, community commitment and industry expertise. The company is one of the leading real estate developers in Mumbai and Maharashtra. The portfolio of property by Falco Developers covers Kalyan, Thane and Titwala among other areas. Falco Developers is currently developing in excess of 20, 00, 000 sq ft in Kalyan alone. The company is comprised of several talented professionals from all fields relevant to the industry. The company derives its name from the migratory bird Falcon which is known for its flight, vision and intellectual superiority.

The company aims at developing quality residences for its clients which harness this same spirit of freedom and convenience along with being symbolic of success. The company attempts at beautifying lives of customers through its projects along with continually learning and growing on the job. The company is known for its corporate social responsibility initiatives and has set up a fully operational medical facility at Ambivli where basic medical aid was unavailable earlier. This centre has been set up in partnership with the Rotary Club of Mumbai. The same association is used to organize medical camps every couple of months while school books and other essentials are also donated to schoolchildren on a regular basis. The Falco World project also attempts to engage with the rural population in Ambivli with a view towards making them self sufficient.

#### **Unique Selling Point:**

The company attempts at manifesting a world class vision through all its projects and plans projects that are natural fits with lifestyles of customers from all segments. Practicality, design and style are key attributes visible at every project by the company while it thrives on the principles of honesty, professionalism and integrity. The company also prides itself on its skilled and young team of professionals who possess ample expertise in the industry across several divisions including engineering, legal, marketing, architecture, customer support, front and back office operations and accounts. Customer satisfaction is the prime motto at the company and this is indeed its biggest USP as well.

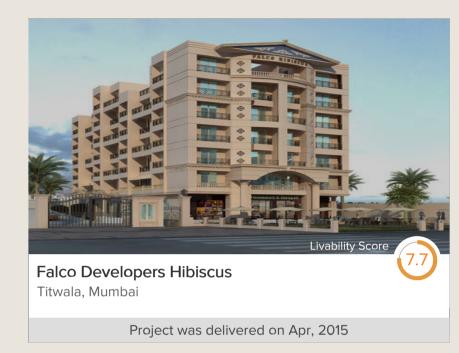
#### Landmark Projects:

Some of the landmark projects helmed by the company include Falco Cheshire which offers premium 1 and 2 BHK apartments for residents along with several amenities and other facilities. Falco Hillshire is another landmark project offering uniquely designed and super cozy terrace apartments amidst a pollution free and soothing living ambience near Kalyan. Video door phones and high speed elevators are provided at the project along with several amenities.



The River at Vasind is another landmark project helmed by the company and is a fusion home with a difference. This project lies approximately 0.4 kilometres away from the Vasind railway station and spreads over an area of 10 acres. 1, 2 and 3 BHK apartments are offered to buyers at this project along with several other amenities. The entire residential structure is completely resistant to earthquakes as well. Falco Chambers at Thane is a pioneering commercial project helmed by the company and offers a great frontage along with several facilities. The project aims at being a perfect fit for small businesses and offices including architects, retailers, chartered accountants and lawyers.

# Top Projects Delivered By Falco Developers





# Projects Under Construction By Falco Developers



#### Falco Developers Marigold

Titwala, Mumbai

Project is expected to be delivered on Mar, 2017 after a delay of 9 month(s).



#### Falco Developers Falco World

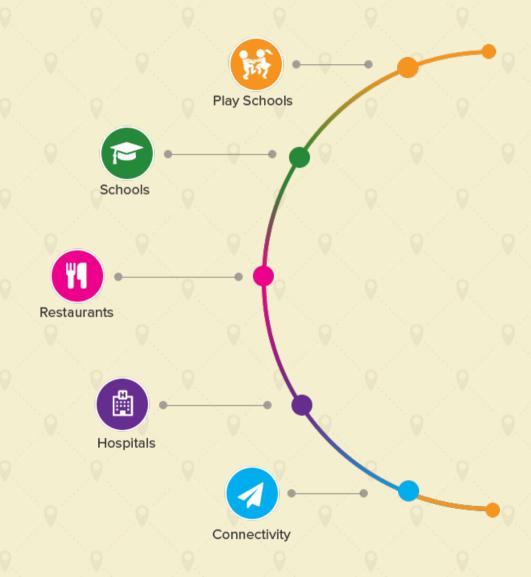
Ambivali, Mumbai

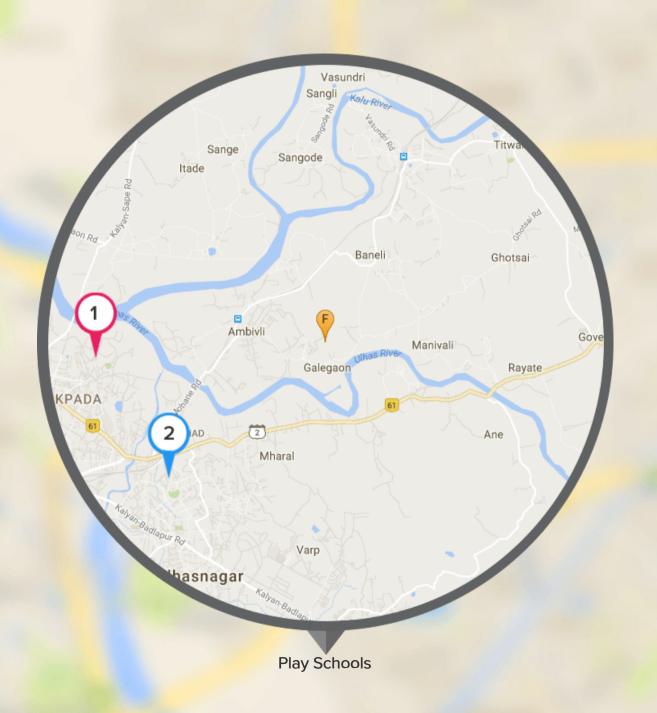
Project is expected to be delivered on Dec, 2018
after a delay of 29 month(s).

Has seen a price appreciation of -11.4 % over last 38
month(s)









# Top 2 Play Schools (within 5 kms)

Tree House International School

\*\*\*\*

4.62Km

Mount Mary Academy (Kidz Castle)

 $\star\star\star$ 

4.17Km



Represents the location of Falco Developers Falco World

# Schools Near Falco Developers Falco World, Mumbai



#### Top 5 Schools (within 5 kms)

EuroKids Titwala

Swami Vivekanand School

4.11Km

1.63Km

Jhulelal Trust School

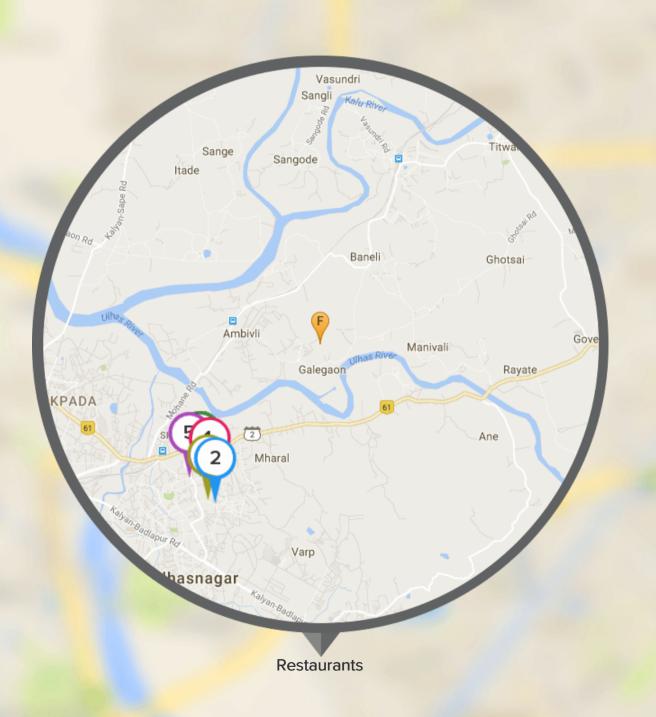
Meridian School

Sacred Heart School

1.91Km

Represents the location of Falco Developers Falco World





#### Top 5 Restaurants (within 5 kms)

Maa Sherawali Restaurant

★ 3.57Km

Raj Mandir Sweets

★ 3.84Km

3.59Km

3.87Km

Ram Chinese Corner

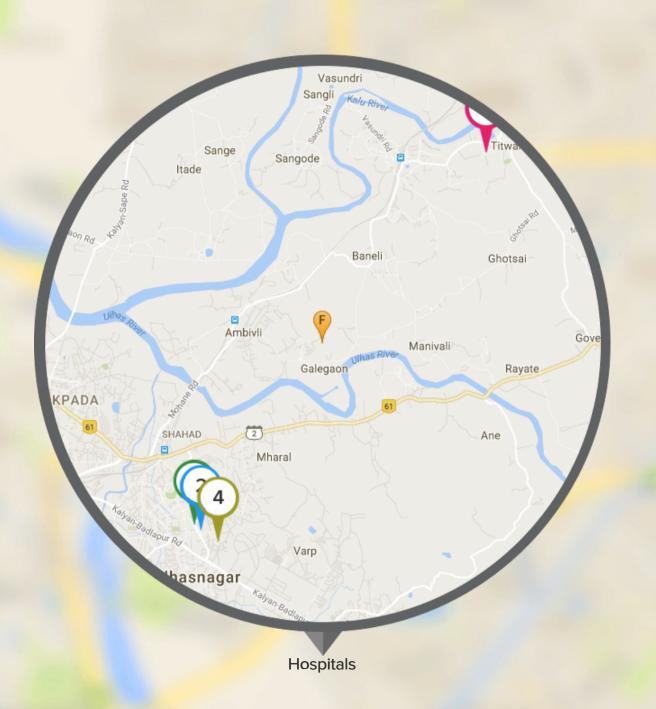
Kumar Mutton House

VAISHNU HOTEL

★ 3.75Km

Represents the location of Falco Developers Falco World





#### Top 5 Hospitals (within 5 kms)

- Shree Maha Ganapati Hospital
  - Central Hospital

    ★★ 4.50Km

4.47Km

- 3 Shradha Hospital ★★★
- Dr. mahapatras hospital

  ★★★

  4.52Km
- Creative Group's 'Shree Mahaganapati Hospital' ,
  Titwala
  - Represents the location of Falco Developers Falco World









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